



Real Estate Potential. **Realized.**

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**MORGUARD NORTH AMERICAN  
RESIDENTIAL REAL ESTATE  
INVESTMENT TRUST**

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**JUNE 30, 2019**

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**CONDENSED CONSOLIDATED  
FINANCIAL STATEMENTS  
(UNAUDITED)**

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## BALANCE SHEETS

In thousands of Canadian dollars

As at	Note	June 30, 2019	December 31, 2018
<b>ASSETS</b>			
<b>Non-current assets</b>			
Real estate properties	4	\$2,863,057	\$2,932,835
Equity-accounted investment	5	41,283	40,859
		<b>2,904,340</b>	<b>2,973,694</b>
<b>Current assets</b>			
Amounts receivable		3,383	3,652
Prepaid expenses		8,019	4,164
Restricted cash		12,576	13,173
Cash		24,459	16,786
		<b>48,437</b>	<b>37,775</b>
		<b>\$2,952,777</b>	<b>\$3,011,469</b>
<b>LIABILITIES AND EQUITY</b>			
<b>Non-current liabilities</b>			
Mortgages payable and Class C LP Units	6	\$1,110,317	\$1,195,709
Convertible debentures	7	86,305	84,769
Class B LP Units	8	317,249	295,376
Deferred income tax liabilities		116,747	114,351
Accounts payable and accrued liabilities	10	9,357	9,754
		<b>1,639,975</b>	<b>1,699,959</b>
<b>Current liabilities</b>			
Mortgages payable and Class C LP Units	6	129,525	124,418
Morguard Facility	9	14,008	12,803
Accounts payable and accrued liabilities	10	56,970	46,428
		<b>200,503</b>	<b>183,649</b>
<b>Total liabilities</b>		<b>1,840,478</b>	<b>1,883,608</b>
<b>EQUITY</b>			
Unitholders' equity		1,022,362	1,018,423
Non-controlling interest		89,937	109,438
<b>Total equity</b>		<b>1,112,299</b>	<b>1,127,861</b>
		<b>\$2,952,777</b>	<b>\$3,011,469</b>

See accompanying notes to the condensed consolidated financial statements.

## STATEMENTS OF INCOME

In thousands of Canadian dollars

	Note	Three months ended June 30		Six months ended June 30	
		2019	2018	2019	2018
Revenue from real estate properties	12	\$60,960	\$59,973	\$123,218	\$118,067
Property operating expenses					
Property operating costs		(15,471)	(14,977)	(31,002)	(28,813)
Realty taxes		(2,394)	(2,368)	(27,225)	(24,383)
Utilities		(4,106)	(4,305)	(9,165)	(9,438)
<b>Net operating income</b>		<b>38,989</b>	<b>38,323</b>	<b>55,826</b>	<b>55,433</b>
Other expenses (income)					
Interest expense	13	15,967	16,443	34,010	31,559
Trust expenses	14	3,734	3,730	7,200	6,852
Equity income from investment	5	(1,575)	(163)	(2,128)	(886)
Foreign exchange loss (gain)		363	(560)	693	(1,240)
Other income		(137)	(69)	(151)	(69)
<b>Income before fair value changes and income taxes</b>		<b>20,637</b>	<b>18,942</b>	<b>16,202</b>	<b>19,217</b>
Fair value gain on real estate properties, net		30,752	34,358	58,585	105,828
Fair value loss on Class B LP Units	8	(1,205)	(23,596)	(21,873)	—
<b>Income before income taxes</b>		<b>50,184</b>	<b>29,704</b>	<b>52,914</b>	<b>125,045</b>
Provision for income taxes					
Current		33	29	66	61
Deferred		8,239	9,988	7,210	24,891
		8,272	10,017	7,276	24,952
<b>Net income for the period</b>		<b>\$41,912</b>	<b>\$19,687</b>	<b>\$45,638</b>	<b>\$100,093</b>
<b>Net income attributable to:</b>					
Unitholders		\$40,719	\$17,620	\$44,189	\$96,295
Non-controlling interest		1,193	2,067	1,449	3,798
		\$41,912	\$19,687	\$45,638	\$100,093

See accompanying notes to the condensed consolidated financial statements.

## STATEMENTS OF COMPREHENSIVE INCOME

In thousands of Canadian dollars

	Three months ended June 30		Six months ended June 30	
	2019	2018	2019	2018
<b>Net income for the period</b>	<b>\$41,912</b>	\$19,687	<b>\$45,638</b>	\$100,093
<b>OTHER COMPREHENSIVE INCOME (LOSS)</b>				
<b>Item that may be reclassified subsequently to net income:</b>				
Unrealized foreign currency translation gain (loss)	(16,489)	15,683	(32,717)	33,958
<b>Total comprehensive income for the period</b>	<b>\$25,423</b>	\$35,370	<b>\$12,921</b>	\$134,051
<b>Total comprehensive income (loss) attributable to:</b>				
Unitholders	<b>\$26,029</b>	\$31,333	<b>\$15,119</b>	\$125,796
Non-controlling interest	(606)	4,037	(2,198)	8,255
	<b>\$25,423</b>	\$35,370	<b>\$12,921</b>	\$134,051

See accompanying notes to the condensed consolidated financial statements.

## STATEMENTS OF CHANGES IN UNITHOLDERS' EQUITY

In thousands of Canadian dollars

	Note	Units	Contributed Surplus	Retained Earnings	Accumulated Other Comprehensive Income	Total Unitholders' Equity	Non-controlling Interest	Total Equity
Unitholders' equity, December 31, 2017		\$367,928	\$48,762	\$332,735	\$64,917	\$814,342	\$103,364	\$917,706
Changes during the period:								
Net income		—	—	96,295	—	96,295	3,798	100,093
Other comprehensive income		—	—	—	29,501	29,501	4,457	33,958
Issue of Units - DRIP		216	—	(216)	—	—	—	—
Issue of Units - debentures converted		23	—	—	—	23	—	23
Distributions		—	—	(10,905)	—	(10,905)	(2,052)	(12,957)
Unitholders' equity, June 30, 2018		\$368,167	\$48,762	\$417,909	\$94,418	\$929,256	\$109,567	\$1,038,823
Changes during the period:								
Net income (loss)		—	—	75,930	—	75,930	(1,313)	74,617
Other comprehensive income		—	—	—	24,207	24,207	3,180	27,387
Issue of Units - DRIP		264	—	(264)	—	—	—	—
Distributions		—	—	(10,970)	—	(10,970)	(1,996)	(12,966)
<b>Unitholders' equity, December 31, 2018</b>		<b>\$368,431</b>	<b>\$48,762</b>	<b>\$482,605</b>	<b>\$118,625</b>	<b>\$1,018,423</b>	<b>\$109,438</b>	<b>\$1,127,861</b>
Changes during the period:								
<b>Net income</b>		<b>—</b>	<b>—</b>	<b>44,189</b>	<b>—</b>	<b>44,189</b>	<b>1,449</b>	<b>45,638</b>
<b>Other comprehensive loss</b>		<b>—</b>	<b>—</b>	<b>—</b>	<b>(29,070)</b>	<b>(29,070)</b>	<b>(3,647)</b>	<b>(32,717)</b>
<b>Increase in subsidiary ownership interest</b>		<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>(15,497)</b>	<b>(15,497)</b>
<b>Issue of Units - DRIP</b>	11(d)	<b>275</b>	<b>—</b>	<b>(275)</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>
<b>Distributions</b>	11(d)	<b>—</b>	<b>—</b>	<b>(11,180)</b>	<b>—</b>	<b>(11,180)</b>	<b>(1,806)</b>	<b>(12,986)</b>
<b>Unitholders' equity, June 30, 2019</b>		<b>\$368,706</b>	<b>\$48,762</b>	<b>\$515,339</b>	<b>\$89,555</b>	<b>\$1,022,362</b>	<b>\$89,937</b>	<b>\$1,112,299</b>

See accompanying notes to the condensed consolidated financial statements.

## STATEMENTS OF CASH FLOWS

In thousands of Canadian dollars

		Three months ended June 30		Six months ended June 30	
	Note	2019	2018	2019	2018
<b>OPERATING ACTIVITIES</b>					
Net income		\$41,912	\$19,687	\$45,638	\$100,093
Add (deduct) items not affecting cash	17(a)	(27,274)	(4,258)	(16,225)	(70,419)
Additions to tenant incentives		(123)	(919)	(256)	(1,403)
Net change in non-cash operating assets and liabilities	17(b)	3,325	10,827	(2,913)	1,009
<b>Cash provided by operating activities</b>		<b>17,840</b>	<b>25,337</b>	<b>26,244</b>	<b>29,280</b>
<b>INVESTING ACTIVITIES</b>					
Acquisition of property under development		—	(14,866)	—	(14,866)
Additions to income producing properties	4	(5,643)	(5,749)	(10,493)	(9,957)
Additions to property under development	4	(2,201)	(57)	(2,637)	(57)
Proceeds from sale of income producing properties, net	4	1,576	—	38,626	—
<b>Cash provided by (used in) investing activities</b>		<b>(6,268)</b>	<b>(20,672)</b>	<b>25,496</b>	<b>(24,880)</b>
<b>FINANCING ACTIVITIES</b>					
Proceeds from new mortgages		—	80,000	—	80,000
Financing cost on new mortgages		—	(905)	—	(905)
Repayment of mortgages and Class C LP Units					
Repayments on maturity		—	(67,892)	—	(67,892)
Repayment due to mortgage extinguishment	4	—	—	(11,331)	—
Principal instalment repayments		(5,529)	(5,173)	(11,225)	(10,485)
Proceeds from issuance of convertible debentures, net of costs		—	—	—	82,125
Redemption of convertible debentures		—	—	—	(59,977)
Increase in subsidiary ownership interest	4	(8,014)	—	(8,014)	—
Repayment of Morguard Facility		(2,605)	(20,976)	(30,291)	(95,898)
Proceeds from Morguard Facility		13,700	20,693	29,700	78,693
Distributions to Unitholders		(5,581)	(5,446)	(11,180)	(10,905)
Distributions to non-controlling interest		(914)	(1,096)	(1,806)	(2,052)
Decrease (increase) in restricted cash		(775)	286	68	216
<b>Cash used in financing activities</b>		<b>(9,718)</b>	<b>(509)</b>	<b>(44,079)</b>	<b>(7,080)</b>
<b>Net increase (decrease) in cash during the period</b>		<b>1,854</b>	<b>4,156</b>	<b>7,661</b>	<b>(2,680)</b>
Net effect of foreign currency translation on cash balance		(87)	(103)	12	(315)
Cash, beginning of period		22,692	18,073	16,786	25,121
<b>Cash, end of period</b>		<b>\$24,459</b>	<b>\$22,126</b>	<b>\$24,459</b>	<b>\$22,126</b>

See accompanying notes to the condensed consolidated financial statements.

## NOTES

For the three and six months ended June 30, 2019 and 2018

In thousands of Canadian dollars, except Unit and per Unit amounts and where otherwise noted

### NOTE 1

#### NATURE AND FORMATION OF TRUST

Morguard North American Residential Real Estate Investment Trust (the "REIT") is an unincorporated open-ended real estate investment trust established pursuant to a Declaration of Trust dated March 1, 2012, and as amended and restated on April 18, 2012 (the "Declaration of Trust"), under and governed by the laws of the Province of Ontario. The trust units of the REIT ("Units") trade on the Toronto Stock Exchange ("TSX") under the symbol "MRG.UN." The REIT invests in multi-suite residential rental properties in Canada and the United States. The REIT's head office is located at 55 City Centre Drive, Suite 1000, Mississauga, Ontario, L5B 1M3.

The REIT holds its investments in its real estate properties through its ownership in Morguard NAR Canada Limited Partnership (the "Partnership"). As at June 30, 2019, Morguard Corporation ("Morguard"), the parent company of the REIT, holds an indirect 46.9% interest through its ownership of 6,675,166 Units and 17,223,090 Class B LP Units.

### NOTE 2

#### STATEMENT OF COMPLIANCE AND SIGNIFICANT ACCOUNTING POLICIES

These condensed consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") IAS 34, *Interim Financial Reporting*, as issued by the International Accounting Standards Board ("IASB") and thus do not contain all the disclosures applicable to the annual audited consolidated financial statements.

The condensed consolidated financial statements were approved and authorized for issue by the Board of Trustees on July 30, 2019.

These condensed consolidated financial statements use the same accounting policies and methods of their application as the most recent annual audited consolidated financial statements, except for the adoption of current accounting policies as described in Note 3, and should be read in conjunction with the most recent annual audited consolidated financial statements.

#### Foreign Exchange

The foreign exchange rates for the current and prior reporting periods are as follows:

	2019	2018
Canadian dollar to United States dollar exchange rates:		
- As at June 30	<b>\$0.7641</b>	\$0.7594
- As at December 31	—	0.7330
- Average for the three months ended June 30	<b>0.7476</b>	0.7745
- Average for the six months ended June 30	<b>0.7499</b>	0.7824
United States dollar to Canadian dollar exchange rates:		
- As at June 30	<b>1.3087</b>	1.3168
- As at December 31	—	1.3642
- Average for the three months ended June 30	<b>1.3377</b>	1.2911
- Average for the six months ended June 30	<b>1.3336</b>	1.2781

## NOTE 3

### ADOPTION OF ACCOUNTING STANDARDS

#### Current Accounting Policy Changes

##### **IFRS 16, Leases (“IFRS 16”)**

In January 2016, the IASB issued IFRS 16. The new standard requires that for most leases, lessees must initially recognize a lease liability for the obligation to make lease payments and a corresponding right-of-use asset for the right to use the underlying asset for the lease term. Lessor accounting under IFRS 16 is substantially unchanged; lessors will continue to classify all leases as either operating or finance leases using similar principles as in IAS 17. Therefore, IFRS 16 did not have an impact for leases where the REIT is the lessor.

The REIT adopted the standard on January 1, 2019, using a modified retrospective approach. The REIT elected to use the transition practical expedient allowing the standard to be applied only to contracts that were previously identified as leases applying IAS 17 and IFRIC 4 at the date of initial application. The REIT also elected to use the recognition exemptions for lease contracts that, at the commencement date, have a lease term of 12 months or less and do not contain a purchase option (“short-term leases”), and lease contracts for which the underlying asset is of low value (“low-value assets”).

##### *Leases previously classified as finance leases*

The REIT did not change the initial carrying amounts of recognized assets and liabilities at the date of initial application for leases previously classified as finance leases (i.e., the right-of-use assets and lease liabilities equal the lease assets and liabilities recognized under IAS 17). The requirements of IFRS 16 were applied to these leases from January 1, 2019.

##### *Leases previously accounted for as operating leases*

The REIT reviewed all operating lease contracts in which it is a lessee and concluded that all operating leases were either a short-term lease for which the REIT applied the short-term leases exemption to leases having a lease term that ends within 12 months at the date of initial application or low-value asset and therefore had no impact upon adoption.

##### *Summary of new accounting policies that have been applied from the date of initial application*

At the commencement date of a lease, the REIT will recognize a liability to make lease payments and an asset representing the right to use the underlying asset during the lease term. Certain right-of-use assets related to land leases meet the definition of investment property under IAS 40, *Investment Property*; therefore, the fair value model is applied to those assets. Interest expense on the lease liability and the fair value gain (loss) on the right-of-use asset is recognized separately.

The REIT measures lease liabilities at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the REIT and payments of penalties for terminating a lease, if the lease term reflects the REIT exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognized as expense in the period on which the event or condition that triggers the payment occurs. In calculating the present value of lease payments, the REIT uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

The REIT applies the recognition exemptions for leases of low-value assets and short-term leases.



### IFRIC Interpretation 23, *Uncertainty over Income Tax Treatments* (“IFRIC 23”)

IFRIC 23 addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of IAS 12, *Income Taxes* (“IAS 12”) and does not apply to taxes or levies outside the scope of IAS 12, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax treatments. IFRIC 23 specifically addresses the following:

- Whether an entity considers uncertain tax treatments collectively;
- The assumptions an entity makes about the examination of tax treatments by taxation authorities;
- How an entity determines taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates; and
- How an entity considers the effect of changes in facts and circumstances.

An entity applies IFRIC 23 for annual reporting periods beginning on or after January 1, 2019. The requirements are applied by recognizing the cumulative effect of initially applying them in retained earnings, or in other appropriate components of equity, at the start of the reporting period in which an entity first applies them, without adjusting comparative information. Full retrospective application is permitted, if an entity can do so without using hindsight.

The REIT adopted the interpretation on January 1, 2019. IFRIC 23 did not have a material impact on the REIT’s consolidated financial statements.

## NOTE 4

### REAL ESTATE PROPERTIES

Reconciliations of the carrying amounts for real estate properties at the beginning and end of the current period and prior financial year are set out below:

As at			June 30, 2019	December 31, 2018
	Income Producing Properties	Property Under Development	Total	Total
Balance, beginning of period	\$2,916,118	\$16,717	\$2,932,835	\$2,570,589
Additions:				
Acquisition of property under development	—	—	—	14,866
Capital expenditures	10,493	—	10,493	28,950
Development expenditures	—	2,637	2,637	1,165
Dispositions	(63,809)	—	(63,809)	—
Fair value gain, net	58,174	—	58,174	180,283
Foreign currency translation	(68,794)	(730)	(69,524)	135,754
Other	(7,749)	—	(7,749)	1,228
<b>Balance, end of period</b>	<b>\$2,844,433</b>	<b>\$18,624</b>	<b>\$2,863,057</b>	<b>\$2,932,835</b>

On February 1, 2019, the REIT sold a property located in Shreveport, Louisiana, comprising 194 suites, for gross proceeds of \$13,510 (US\$10,317), including closing costs, and the purchaser assumed the mortgage secured by the property in the amount of \$6,980 (US\$5,330).

On March 19, 2019, the REIT sold a property located in Lafayette, Louisiana, comprising 192 suites, for gross proceeds of \$15,062 (US\$11,332), including closing costs, and the purchaser assumed the mortgage secured by the property in the amount of \$9,417 (US\$7,085).

On March 19, 2019, the REIT sold a property located in New Iberia, Louisiana, comprising 148 suites, for gross proceeds of \$8,208 (US\$6,175), including closing costs, and the purchaser assumed the mortgage secured by the property in the amount of \$5,934 (US\$4,464).

On March 27, 2019, the REIT sold a property located in Gretna, Louisiana, comprising 261 suites, for gross proceeds of \$22,601 (US\$16,849), including closing costs, and repaid the mortgage secured by the property in the amount of \$11,331 (US\$8,447).

On April 30, 2019, the REIT sold a property located in Harahan, Louisiana, comprising 48 suites, for gross proceeds of \$4,428 (US\$3,298), including closing costs, and the purchaser assumed the mortgage secured by the property in the amount of \$2,852 (US\$2,125).

On May 22, 2019, the REIT acquired partial interests in three properties controlled by the REIT located in Mississauga, Ontario, for a gross purchase price of \$15,628, including closing costs, and the REIT assumed the partial interest of the mortgage secured by the properties amounting to \$7,614.

As at June 30, 2019, and December 31, 2018, the REIT had its portfolio appraised by Morguard's appraisal division. In addition, the REIT's U.S. portfolio is appraised by independent U.S. real estate appraisal firms on a three-year cycle.

The REIT utilizes the direct capitalization income method to appraise its portfolio. This method requires that rental income from current leases and key assumptions about rental income, vacancies and inflation rates among other factors are used to determine a one-year stabilized net operating income forecast for each individual property within the REIT's portfolio and also considers any capital expenditures anticipated within the year. A capitalization rate was also determined for each property based on market information related to the external sale of similar properties within a similar location. These factors were used to determine the fair value of income producing properties at each reporting period.

As at June 30, 2019, using the direct capitalization income approach, the properties were valued using capitalization rates in the range of 4.0% to 6.8% (December 31, 2018 - 4.0% to 7.8%), resulting in an overall weighted average capitalization rate of 4.7% (December 31, 2018 - 4.7%).

Fair values are most sensitive to changes in capitalization rates and stabilized net operating income. Generally, an increase in stabilized net operating income will result in an increase in the fair value of the real estate properties, and an increase in capitalization rates will result in a decrease in the fair value of the properties. The capitalization rate magnifies the effect of a change in stabilized net operating income, with a lower capitalization rate resulting in a greater impact on the fair value of the property than a higher capitalization rate. If the weighted average stabilized capitalization rate were to increase or decrease by 25 basis points (assuming no change to stabilized net operating income), the value of the real estate properties as at June 30, 2019 would decrease by \$143,791 or increase by \$160,221, respectively.

The average capitalization rates by location are set out in the following table:

	June 30, 2019 Capitalization Rates			December 31, 2018 Capitalization Rates		
	Maximum	Minimum	Weighted Average	Maximum	Minimum	Weighted Average
<b>Canada</b>						
Alberta	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%
Ontario	4.5%	4.0%	4.2%	4.5%	4.0%	4.2%
<b>United States</b>						
Colorado	5.3%	5.3%	5.3%	5.3%	5.3%	5.3%
Texas	5.3%	5.0%	5.1%	5.3%	5.0%	5.1%
Louisiana	6.8%	5.5%	6.0%	7.8%	5.5%	6.8%
Illinois	4.5%	4.5%	4.5%	4.5%	4.5%	4.5%
Georgia	5.5%	5.0%	5.4%	5.5%	5.0%	5.4%
Florida	6.5%	4.8%	5.4%	6.5%	5.0%	5.5%
North Carolina	5.3%	5.0%	5.1%	5.3%	5.0%	5.1%
Virginia	4.8%	4.8%	4.8%	4.8%	4.8%	4.8%

## NOTE 5

### EQUITY-ACCOUNTED INVESTMENT

The REIT owns a 50% interest in a property comprising 492 suites located in Rockville, Maryland, in which the REIT has joint control of the investment and accounts for its investment using the equity method.

The following table presents the change in the balance of the equity-accounted investment:

As at	June 30, 2019	December 31, 2018
Balance, beginning of period	\$40,859	\$37,295
Share of net income	2,128	271
Foreign exchange gain (loss)	(1,704)	3,293
<b>Balance, end of period</b>	<b>\$41,283</b>	<b>\$40,859</b>

The following tables present the financial results of the REIT's equity-accounted investment on a 100% basis:

As at	June 30, 2019	December 31, 2018
Non-current assets	\$173,431	\$176,118
Current assets	4,327	3,863
<b>Total assets</b>	<b>\$177,758</b>	<b>\$179,981</b>
Non-current liabilities	\$92,144	\$95,997
Current liabilities	3,049	2,266
<b>Total liabilities</b>	<b>\$95,193</b>	<b>\$98,263</b>
<b>Net assets</b>	<b>\$82,565</b>	<b>\$81,718</b>
<b>Equity-accounted investment</b>	<b>\$41,283</b>	<b>\$40,859</b>

	Three months ended		Six months ended	
	June 30		June 30	
	2019	2018	2019	2018
Revenue	\$3,408	\$3,201	\$6,821	\$6,502
Expenses	(2,323)	(2,000)	(7,075)	(6,421)
Fair value gain (loss) on income producing property	2,065	(875)	4,509	1,691
<b>Net income for the period</b>	<b>\$3,150</b>	<b>\$326</b>	<b>\$4,255</b>	<b>\$1,772</b>
<b>Income in equity-accounted investment</b>	<b>\$1,575</b>	<b>\$163</b>	<b>\$2,128</b>	<b>\$886</b>

## NOTE 6

### MORTGAGES PAYABLE AND CLASS C LP UNITS

Mortgages payable and Class C LP Units consist of the following:

As at	June 30, 2019			December 31, 2018
	Mortgages Payable	Class C LP Units	Total	Mortgages Payable and Class C LP Units
Principal balance of mortgages	\$1,162,903	\$80,284	\$1,243,187	\$1,325,810
Deferred financing costs	(11,527)	(636)	(12,163)	(14,423)
Present value of tax payment on Class C LP Units	—	8,818	8,818	8,740
	<b>\$1,151,376</b>	<b>\$88,466</b>	<b>\$1,239,842</b>	<b>\$1,320,127</b>
Current	\$126,396	\$3,129	\$129,525	\$124,418
Non-current	1,024,980	85,337	1,110,317	1,195,709
	<b>\$1,151,376</b>	<b>\$88,466</b>	<b>\$1,239,842</b>	<b>\$1,320,127</b>
Range of interest rates	2.25–4.25%	3.97%	2.25–4.25%	2.25–4.25%
Weighted average interest rate	3.45%	3.97%	3.48%	3.49%
Weighted average term to maturity (years)	5.5	2.0	5.3	5.8
Fair value of mortgages and Class C LP Units	\$1,193,106	\$82,426	\$1,275,532	\$1,323,506

As at June 30, 2019, the mortgages directly held by the REIT and the Class C LP Units bear interest at rates ranging between 2.25% and 4.25% per annum, with a weighted average interest rate of 3.48% (December 31, 2018 - 3.49%) and mature between 2019 and 2029, with a weighted average term to maturity of 5.3 years (December 31, 2018 - 5.8 years).

Morguard retained the mortgages on four properties that were sold to the REIT (the "Retained Debt") and also retained the deferred financing costs associated with the Retained Debt. Morguard remains responsible for the interest and principal payments on the Retained Debt, and the Retained Debt is secured by a charge on the properties.

In consideration of the Retained Debt, Morguard received Class C LP Units of the Partnership on which distribution payments are made in an amount expected to be sufficient to permit Morguard to satisfy the amount payable with respect to: (i) principal and interest under the Retained Debt; and (ii) the amount of tax that is due and payable that is reasonably attributable to any distributions on the Class C LP Units.

The REIT's first mortgages are registered against specific real estate assets, and the Retained Debt is secured by charges on the four properties. The REIT provided Morguard's creditors with a guarantee with respect to the Retained Debt to ensure the lenders are not prejudiced in their ability to collect from Morguard in the event that payments on the Class C LP Units are not made as expected. Morguard has also provided an indemnity to the REIT for any losses suffered by the REIT in the event payments on the Retained Debt are not made as required provided such losses are not attributable to any action or failure to act on the part of the REIT.

Substantially all of the REIT's rental properties and related rental revenue have been pledged as collateral for the mortgages payable.

The aggregate principal repayments and balances maturing of the mortgages payable and the Class C LP Units as at June 30, 2019, together with the weighted average contractual interest rate on debt maturing in the next five years and thereafter, are as follows:

	Principal Instalment Repayments	Balances Maturing	Total	Weighted Average Contractual Rate
2019 (remainder of the year)	\$11,179	\$100,351	\$111,530	3.21%
2020	23,476	8,828	32,304	4.25%
2021	24,359	75,280	99,639	3.97%
2022	24,534	69,097	93,631	3.76%
2023	21,613	148,932	170,545	3.47%
Thereafter	40,113	695,425	735,538	3.44%
	\$145,274	\$1,097,913	\$1,243,187	3.48%

## NOTE 7

### CONVERTIBLE DEBENTURES

Convertible debentures consist of the following:

As at	June 30, 2019	December 31, 2018
4.50% convertible unsecured subordinated debentures	\$85,223	\$85,223
Fair value of conversion option	3,695	2,469
Unamortized financing costs	(2,613)	(2,923)
	\$86,305	\$84,769

For the three and six months ended June 30, 2019, interest on the convertible debentures amounting to \$959 (2018 - \$959) and \$1,913 (2018 - \$1,872), respectively, are included in interest expense (Note 13). As at June 30, 2019, \$970 (December 31, 2018 - \$980) is included in accounts payable and accrued liabilities.

#### **4.50% Convertible Unsecured Subordinated Debentures**

On February 13, 2018, the REIT issued \$75,000 principal amount of 4.50% convertible unsecured subordinated debentures (the “2018 Debentures”) maturing on March 31, 2023 (the “Maturity Date”). On February 21, 2018, an additional principal amount of \$10,500 was issued pursuant to the exercise of the over-allotment option. Interest is payable semi-annually, not in advance, on March 31 and September 30 of each year, commencing on September 30, 2018. The underwriters’ commissions, legal and other issue costs attributable to the 2018 Debentures in the amount of \$3,375 have been capitalized and are being amortized over their term to maturity. Morguard owns \$5,000 aggregate principal amount of the 2018 Debentures.

As at June 30, 2019, and December 31, 2018, \$85,500 of the face value of the 2018 Debentures were outstanding.

Each of the 2018 Debentures can be converted into fully paid, non-assessable and freely tradable Units at the option of the holder at any time prior to the close of business on the earlier of the Maturity Date and the business day immediately preceding the date specified by the REIT for redemption of the 2018 Debentures, at a conversion price of \$20.20 per Unit, being a ratio of approximately 49.5050 Units per \$1,000 principal amount of 2018 Debentures.

From April 1, 2021 to March 31, 2022, the 2018 Debentures will be redeemable, in whole at any time or in part from time to time, at the option of the REIT on not more than 60 days’ and not less than 30 days’ prior written notice at a redemption price equal to the principal amount thereof plus accrued and unpaid interest up to the date fixed for redemption, provided that the volume-weighted average trading price of the Units on the TSX (if the Units are then listed on the TSX) for the 20 consecutive trading days ending on the fifth trading day preceding the date on which notice of redemption is given (the “Current Market Price”) is not less than 125% of the conversion price. From April 1, 2022, and prior to the Maturity Date, the 2018 Debentures shall be redeemable, in whole at any time or in part from time to time, at the option of the REIT on not more than 60 days’ and not less than 30 days’ prior written notice at a redemption price equal to the principal amount thereof plus accrued and unpaid interest up to the date fixed for redemption. Subject to regulatory approval and other conditions, the REIT may, at its option, elect to satisfy its obligation to pay, in whole or in part, the principal amount of the 2018 Debentures that are to be redeemed or that have matured by issuing and delivering that number of freely tradable Units to the debentureholders obtained by dividing the principal amount of the 2018 Debentures being repaid by 95% of the Current Market Price on the date of redemption or maturity, as applicable.

#### **4.65% Convertible Unsecured Subordinated Debentures**

On March 15, 2013, the REIT issued \$60,000 principal amount of 4.65% convertible unsecured subordinated debentures (the “2013 Debentures”) maturing on March 30, 2018. On February 23, 2018, \$23 of the 2013 Debentures were converted into 1,483 Units, and on February 26, 2018, the REIT redeemed the remaining \$59,977 of its outstanding 2013 Debentures in advance of their March 30, 2018 maturity date.

### **NOTE 8**

#### **CLASS B LP UNITS**

On April 18, 2012, the REIT issued 17,223,090 Class B LP Units to Morguard for \$172,231. The Class B LP Units are non-transferable, except under certain circumstances, but are exchangeable on a one-for-one basis into Units of the REIT at any time at the option of the holder. Prior to such exchange, distributions are made on the Class B LP Units in an amount equivalent to the distribution that would have been made had the Units of the REIT been issued. Each Class B LP Unit was accompanied by a Special Voting Unit, which entitles the holder to receive notice of, attend and vote at all meetings of the Unitholders. There is no value assigned to the Special Voting Units.

As at June 30, 2019, the REIT valued the Class B LP Units based on the closing price of the TSX-listed Units, which resulted in a fair value liability of \$317,249 (December 31, 2018 - \$295,376) and a corresponding fair value loss for the three and six months ended June 30, 2019 of \$1,205 (2018 - \$23,596) and \$21,873 (2018 - \$nil), respectively.

For the three and six months ended June 30, 2019, distributions on Class B LP Units amounting to \$2,925 (2018 - \$2,842) and \$5,849 (2018 - \$5,684), respectively, are included in interest expense (Note 13).

As at June 30, 2019, and December 31, 2018, there were 17,223,090 Class B LP Units issued and outstanding.

## NOTE 9

### MORGUARD FACILITY

The REIT has an unsecured revolving credit facility with Morguard (the “Morguard Facility”) that provides for borrowings or advances that can be drawn or advanced either in Canadian dollars or an equivalent amount in United States dollars subject to the availability of sufficient funds. If in Canadian dollars, interest will be calculated either at the Canadian prime lending rate or at the bankers’ acceptance rate plus 1.8%. If the borrowing or advance is in United States dollars, interest will be calculated either at the United States prime lending rate or at the United States dollar London Interbank Offered Rate (LIBOR) plus 1.7%. The maximum allowable to be borrowed or advanced under the Morguard Facility is \$100,000.

As at June 30, 2019, the net amount payable under the Morguard Facility was \$14,008, comprising an amount receivable of US\$45,600 and a payable of \$73,685. As at December 31, 2018, the net amount payable under the Morguard Facility was \$12,803, comprising an amount receivable of US\$22,858 and a payable of \$43,986.

During the three and six months ended June 30, 2019, the REIT earned on the Morguard Facility net interest income of \$194 (2018 - net interest expense of \$9) and \$192 (2018 - \$8), respectively.

## NOTE 10

### ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

Accounts payable and accrued liabilities consist of the following:

As at	June 30, 2019	December 31, 2018
Accounts payable and accrued liabilities	\$45,857	\$35,123
Tenant deposits	11,113	11,305
Lease liability	9,357	9,754
	<b>\$66,327</b>	<b>\$56,182</b>
Current	\$56,970	\$46,428
Non-current	9,357	9,754
	<b>\$66,327</b>	<b>\$56,182</b>

## NOTE 11

### UNITHOLDERS’ EQUITY

#### (a) Units

The REIT is authorized to issue an unlimited number of Units. Each Unit confers the right to one vote at any meeting of Unitholders and to participate *pro rata* in the distributions by the REIT and, in the event of termination or winding-up of the REIT, in the net assets of the REIT. The Unitholders have the right to require the REIT to redeem their Units on demand subject to certain conditions. The Units have no par value. Upon receipt of the redemption notice by the REIT, all rights to and under the Units tendered for redemption will cease and the holder thereof will be entitled to receive a price per Unit (“Redemption Price”) as determined by a formula outlined in the Declaration of Trust. The Redemption Price will be paid in accordance with the conditions provided for in the Declaration of Trust.

The Trustees have discretion with respect to the timing and amounts of distributions.

#### (b) Normal Course Issuer Bids

On December 13, 2018, the REIT obtained the approval of the TSX under its normal course issuer bid (“NCIB”) to purchase up to 2,556,288 Units, being approximately 10% of the public float of outstanding Units; the program expires on December 20, 2019. The daily repurchase restriction for the Units is 6,157. Additionally, the REIT may purchase up to \$8,050 principal amount of the 2018 Debentures, being 10% of the public float of outstanding 2018 Debentures. The daily repurchase restriction for the 2018 Debentures is \$12. The price that the REIT would pay for any such Units or 2018 Debentures would be the market price at the time of acquisition.

There were no repurchases of Units under the REIT’s NCIB plan for the six months ended June 30, 2019.

### (c) Special Voting Units

The REIT is authorized to issue an unlimited number of Special Voting Units. The Declaration of Trust and the exchange agreement provide for the issuance of the Special Voting Units, which have no economic entitlement in the REIT or in the distribution or assets of the REIT, but are used to provide voting rights proportionate to the votes of the Units to holders of securities exchangeable into Units, including the Class B LP Units. Each Special Voting Unit is not transferable separately from the Class B LP Unit to which it is attached and will be automatically redeemed and cancelled upon exchange of the attached Class B LP Unit into a Unit.

### (d) Units Outstanding

The following table summarizes the changes in Units for the period from December 31, 2017, to June 30, 2019:

Issued and Fully Paid Units	Units	Amount
Balance, December 31, 2017	33,690,613	\$367,928
Units issued under the DRIP	30,784	480
2013 Debentures converted	1,483	23
Balance, December 31, 2018	33,722,880	368,431
<b>Units issued under the DRIP</b>	<b>15,619</b>	<b>275</b>
<b>Balance, June 30, 2019</b>	<b>33,738,499</b>	<b>\$368,706</b>

Total distributions declared during the six months ended June 30, 2019, amounted to \$11,455, or \$0.3396 per Unit (2018 - \$11,121, or \$0.33 per Unit), including distributions payable of \$1,910 that were declared on June 14, 2019, and paid on July 15, 2019. On July 15, 2019, the REIT declared a distribution of \$0.0566 per Unit payable on August 15, 2019.

### (e) Distribution Reinvestment Plan

Under the REIT's Distribution Reinvestment Plan ("DRIP"), Unitholders can elect to reinvest cash distributions into additional Units at a weighted average closing price of the Units on the TSX for the five trading days immediately preceding the applicable date of distribution. During the six months ended June 30, 2019, the REIT issued 15,619 Units under the DRIP (December 31, 2018 - 30,784 Units).

### (f) Accumulated Other Comprehensive Income

The accumulated other comprehensive income consists of the following amounts:

As at	June 30, 2019	December 31, 2018
Unrealized foreign currency translation gain	\$89,555	\$118,625
<b>Balance, end of period</b>	<b>\$89,555</b>	<b>\$118,625</b>

## NOTE 12

### RENTAL INCOME

The components of revenue from real estate properties are as follows:

	Three months ended		Six months ended	
	June 30		June 30	
	2019	2018	2019	2018
Rental income	\$29,301	\$29,787	\$58,927	\$58,177
Property management and ancillary income	22,524	22,179	45,941	43,610
Property tax and insurance	9,135	8,007	18,350	16,280
	<b>\$60,960</b>	<b>\$59,973</b>	<b>\$123,218</b>	<b>\$118,067</b>

## NOTE 13 INTEREST EXPENSE

The components of interest expense are as follows:

	Three months ended June 30		Six months ended June 30	
	2019	2018	2019	2018
Interest on mortgages	\$10,243	\$10,439	\$20,644	\$20,669
Interest and tax payment on Class C LP Units	950	972	1,883	1,934
Interest on the convertible debentures (Note 7)	959	959	1,913	1,872
Interest on lease liability	100	97	200	192
Amortization of mark-to-market adjustment on mortgages	—	(200)	—	(443)
Amortization of deferred financing costs	691	743	1,424	1,492
Amortization of deferred financing costs on the convertible debentures	155	146	310	285
Fair value loss (gain) on conversion option on the convertible debentures	(126)	445	1,226	(126)
Loss on extinguishment of mortgages payable	70	—	561	—
	<b>13,042</b>	13,601	<b>28,161</b>	25,875
Distributions on Class B LP Units (Note 8)	2,925	2,842	5,849	5,684
	<b>\$15,967</b>	\$16,443	<b>\$34,010</b>	\$31,559

## NOTE 14 TRUST EXPENSES

The components of trust expenses are as follows:

	Three months ended June 30		Six months ended June 30	
	2019	2018	2019	2018
Asset management fees and distributions	\$2,961	\$2,910	\$5,834	\$5,507
Professional fees	352	409	632	639
Public company expenses	185	183	365	344
Other	236	228	369	362
	<b>\$3,734</b>	\$3,730	<b>\$7,200</b>	\$6,852

## NOTE 15 RELATED PARTY TRANSACTIONS

In addition to the related party transactions disclosed in Notes 6, 7, 8 and 9, related party transactions also include the following:

### Agreements with Morguard Affiliates

The REIT, the Partnership and its subsidiaries entered into a series of agreements (the “Agreements”) with certain Morguard affiliates whereby the following services are provided by Morguard’s affiliates under the direction of the REIT:

#### Property Management

Pursuant to the Agreements, Morguard’s affiliates administer the day-to-day operations of the Canadian and U.S. income producing properties, for which Morguard’s affiliates receive partnership fees and distributions equal to 3.5% of gross property revenue of the income producing properties, payable monthly. Fees and distributions for the three and six months ended June 30, 2019 amounted to \$2,128 (2018 - \$2,102) and \$4,314 (2018 - \$4,132), respectively, and are included in property operating costs and equity income from investment. As at June 30, 2019, \$612 (December 31, 2018 - \$654) is included in accounts payable and accrued liabilities.

#### Asset Management

Pursuant to the Agreements, Morguard’s affiliates have certain duties and responsibilities for the strategic management and administration of the Partnership and its subsidiaries, for which they receive partnership fees and distributions equal to 0.25% of the Partnership’s gross book value defined as acquisition cost of the REIT’s assets plus: (i) fair value adjustments; and (ii) accumulated amortization on property, plant and equipment. In addition, an



annual fee and distribution is calculated in arrears, determined by multiplying 15% of the Partnership's funds from operations in excess of \$0.66 per Unit. Fees and distributions for the three and six months ended June 30, 2019 amounted to \$3,016 (2018 - \$2,963) and \$5,943 (2018 - \$5,611), respectively, are included in trust expenses and equity income from investment. As at June 30, 2019, \$3,012 (December 31, 2018 - \$5,469) is included in accounts payable and accrued liabilities.

### Acquisition

Pursuant to the Agreements, Morguard's affiliates are entitled to receive partnership fees with respect to properties acquired, directly or indirectly, by the REIT from third parties, and the fees are to be paid upon the closing of the purchase of each such property. The fees range from 0% of the purchase price paid for properties acquired directly or indirectly from Morguard, including entities controlled by Morguard, up to 0.75% of the purchase price paid for properties acquired from third parties. Fees relating to acquisition services for the three and six months ended June 30, 2019 amounted to \$nil (2018 - \$110) and \$nil (2018 - \$110), respectively.

### Financing

Pursuant to the Agreements, with respect to arranging for financing services, Morguard's affiliates are entitled to receive partnership fees equal to 0.15% of the principal amount and associated costs (excluding mortgage premiums) of any debt financing or refinancing. Fees relating to financing services for the three and six months ended June 30, 2019 amounted to \$nil (2018 - \$121) and \$nil (2018 - \$121), respectively, and have been capitalized to deferred financing costs.

### Development

Pursuant to the Agreements, Morguard's affiliates are entitled to receive partnership fees equal to 1.00% of development costs, where such costs exceed \$1,000 and are incurred in connection with: (i) the construction, enlargement or reconstruction of any building, erection, plant, equipment or improvement on a property; or (ii) any refurbishing, additions, upgrading or restoration of or renovations to existing buildings, erections, plant, equipment or improvements, including redevelopments, other than repair and maintenance in the ordinary course of business. Fees relating to development services for the three and six months ended June 30, 2019, amounted to \$20 (2018 - \$nil) and \$32 (2018 - \$nil), respectively, and are included in property under development. As at June 30, 2019, \$9 (December 31, 2018 - \$nil) is included in accounts payable and accrued liabilities.

### Other Services

As at June 30, 2019, the REIT had its portfolio appraised by Morguard's appraisal division. Fees relating to appraisal services for the three and six months ended June 30, 2019 amounted to \$52 (2018 - \$58) and \$110 (2018 - \$116), respectively, and are included in trust expenses.

## NOTE 16

### INCOME TAXES

#### (a) Canadian Status

The REIT is a "mutual fund trust" pursuant to the *Income Tax Act (Canada)* (the "Act"). Under current tax legislation, a mutual fund trust that is not a Specified Investment Flow-Through ("SIFT") Trust pursuant to the Act is entitled to deduct distributions of taxable income such that it is not liable to pay income taxes provided that its taxable income is fully distributed to Unitholders. The REIT intends to continue to qualify as a mutual fund trust that is not a SIFT Trust and to make distributions not less than the amount necessary to ensure that the REIT will not be liable to pay income taxes.

#### (b) U.S. Status

Certain of the REIT's operations or a portion thereof are conducted through its taxable U.S. subsidiaries, which are subject to U.S. federal and state corporate income tax.

As at June 30, 2019, the U.S. subsidiaries of the REIT have total net operating losses of approximately US\$32,945 (December 31, 2018 - US\$30,075) of which no deferred tax assets were recognized as it is not probable that taxable profit will be available against such losses of which the deductible temporary difference can be utilized. The net operating losses expire in various years commencing in 2032.

As at June 30, 2019, the REIT's U.S. subsidiaries have a total of US\$6,279 (December 31, 2018 - US\$8,172) of unutilized interest expense deductions of which deferred tax assets were recognized.

## NOTE 17

### CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

#### (a) Items Not Affecting Cash

	Three months ended		Six months ended	
	June 30		June 30	
	2019	2018	2019	2018
Fair value gain on real estate properties, net	(\$36,315)	(\$39,165)	(\$47,504)	(\$96,198)
Fair value loss on Class B LP Units	1,205	23,596	21,873	—
Fair value loss (gain) on conversion option on the convertible debentures	(126)	445	1,226	(126)
Equity income from investment	(1,575)	(163)	(2,128)	(886)
Amortization of deferred financing - mortgages	615	666	1,273	1,341
Amortization of deferred financing - Class C LP Units	76	77	151	151
Amortization of deferred financing - convertible debentures	155	146	310	285
Present value adjustment of tax liability on Class C LP Units	141	138	281	276
Amortization of mark-to-market adjustment on mortgages	—	(200)	—	(443)
Loss on extinguishment of mortgages payable	70	—	561	—
Amortization of tenant incentives	241	214	522	290
Deferred income taxes	8,239	9,988	7,210	24,891
	(\$27,274)	(\$4,258)	(\$16,225)	(\$70,419)

#### (b) Net Change in Non-cash Operating Assets and Liabilities

	Three months ended		Six months ended	
	June 30		June 30	
	2019	2018	2019	2018
Amounts receivable	(\$163)	\$225	\$158	\$1,958
Prepaid expenses	(274)	4,428	(4,005)	341
Accounts payable and accrued liabilities	3,762	6,174	934	(1,290)
	\$3,325	\$10,827	(\$2,913)	\$1,009

#### (c) Supplemental Cash Flow Information

	Three months ended		Six months ended	
	June 30		June 30	
	2019	2018	2019	2018
Interest paid	\$11,213	\$11,316	\$24,502	\$23,311

#### (d) Reconciliation of Liabilities Arising from Financing Activities

The following provides a reconciliation of liabilities arising from financing activities:

As at June 30, 2019	Mortgages Payable and Class C LP Units	Convertible Debentures	Morguard Facility	Lease Liability	Total
Balance, beginning of period	\$1,320,127	\$84,769	\$12,803	\$9,754	\$1,427,453
Repayments	(11,225)	—	(30,291)	—	(41,516)
New financing, net	—	—	29,700	—	29,700
Lump-sum repayments	(11,331)	—	—	—	(11,331)
Non-cash changes	(22,917)	1,536	—	—	(21,381)
Foreign exchange	(34,812)	—	1,796	(397)	(33,413)
<b>Balance, end of period</b>	<b>\$1,239,842</b>	<b>\$86,305</b>	<b>\$14,008</b>	<b>\$9,357</b>	<b>\$1,349,512</b>

## NOTE 18

### MANAGEMENT OF CAPITAL

Refer to the REIT's audited consolidated financial statements as at and for the year ended December 31, 2018 for an explanation of the REIT's capital management policy.

The total managed capital for the REIT as at June 30, 2019, and December 31, 2018, is summarized below:

As at	June 30, 2019	December 31, 2018
Mortgages payable, principal balance	\$1,162,903	\$1,243,887
Class C LP Units and present value of tax payment, principal balance	89,102	90,663
Convertible debentures, face value	85,500	85,500
Morguard Facility	14,008	12,803
Lease liability	9,357	9,754
Class B LP Units	317,249	295,376
Unitholders' equity	1,022,362	1,018,423
	<b>\$2,700,481</b>	<b>\$2,756,406</b>

The REIT's debt ratios compared to its borrowing limits established in the Declaration of Trust are outlined in the table below:

As at	Borrowing Limits	June 30, 2019	December 31, 2018
Total debt to gross book value	70%	46.1%	47.9%
Floating-rate debt to gross book value	20%	0.5%	0.4%

## NOTE 19

### FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

Refer to the REIT's audited consolidated financial statements as at and for the year ended December 31, 2018 for an explanation of the REIT's risk management policy as it relates to financial instruments.

#### Fair Value of Financial Assets and Liabilities

The fair values of cash, restricted cash, amounts receivable, the Morguard Facility and accounts payable and accrued liabilities approximate their carrying values due to the short-term maturity of these instruments.

Mortgages payable and Class C LP Units, lease liability and the convertible debentures are carried at amortized cost using the effective interest method of amortization. The estimated fair values of long-term borrowings have been determined based on market information, where available, or by discounting future payments of interest and principal at estimated interest rates expected to be available to the REIT.

The fair values of the mortgages payable and Class C LP Units have been determined by discounting the cash flows of these financial obligations using June 30, 2019, market rates for debts of similar terms (Level 2). Based on these assumptions, as at June 30, 2019, the fair values of the mortgages payable and Class C LP Units before deferred financing costs and present value of tax payment are estimated at \$1,193,106 and \$82,426, (December 31, 2018 - \$1,239,641 and \$83,865), respectively. The fair values of the mortgages payable and Class C LP Units vary from their carrying values due to fluctuations in market interest rates since their issue.

The fair values of the convertible debentures are based on their market trading price (Level 1). As at June 30, 2019, the fair value of the convertible debentures before deferred financing costs has been estimated at \$87,415 (December 31, 2018 - \$85,500), compared with the carrying value of \$85,223 (December 31, 2018 - \$85,223).

The fair value of the Class B LP Units is equal to the market trading price of the Units.

The fair value hierarchy of real estate properties and financial instruments measured at fair value on the consolidated balance sheets is as follows:

	June 30, 2019			December 31, 2018		
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
<b>Assets:</b>						
Real estate properties	\$—	\$—	\$2,863,057	\$—	\$—	\$2,932,835
<b>Financial liabilities:</b>						
Class B LP Units	317,249	—	—	295,376	—	—
Conversion option of the convertible debentures	—	3,695	—	—	2,469	—

The REIT's convertible debentures have no restrictive covenants.

## NOTE 20

### SEGMENTED INFORMATION

All of the REIT's assets and liabilities are in, and their revenue is derived from, the Canadian and U.S. multi-suite residential real estate segments. The Canadian properties are located in the provinces of Alberta and Ontario, and the U.S. properties are located in the states of Colorado, Texas, Louisiana, Illinois, Georgia, Florida, North Carolina and Virginia. No single tenant accounts for 10% or more of the REIT's total revenue. The REIT is separated into two reportable segments, Canada and the United States. The REIT has applied judgment by aggregating its operating segments according to the nature of the property operations. Such judgment considers the nature of operations, types of customers and an expectation that operating segments within a reportable segment have similar long-term economic characteristics.

Additional information with respect to each reportable segment is outlined below:

	Three months ended June 30, 2019			Three months ended June 30, 2018		
	Canada	U.S.	Total	Canada	U.S.	Total
	Revenue from income producing properties	\$23,064	\$37,896	\$60,960	\$22,251	\$37,722
Property operating expenses	(9,851)	(12,120)	(21,971)	(9,256)	(12,394)	(21,650)
<b>Net operating income</b>	<b>\$13,213</b>	<b>\$25,776</b>	<b>\$38,989</b>	<b>\$12,995</b>	<b>\$25,328</b>	<b>\$38,323</b>

	Six months ended June 30, 2019			Six months ended June 30, 2018		
	Canada	U.S.	Total	Canada	U.S.	Total
	Revenue from real estate properties	\$46,097	\$77,121	\$123,218	\$44,529	\$73,538
Property operating expenses	(20,126)	(47,266)	(67,392)	(19,480)	(43,154)	(62,634)
<b>Net operating income</b>	<b>\$25,971</b>	<b>\$29,855</b>	<b>\$55,826</b>	<b>\$25,049</b>	<b>\$30,384</b>	<b>\$55,433</b>

As at	June 30, 2019			December 31, 2018		
	Canada	U.S.	Total	Canada	U.S.	Total
	Real estate properties	\$1,248,350	\$1,614,707	\$2,863,057	\$1,209,490	\$1,723,345
Mortgages payable and Class C LP Units	\$442,033	\$797,809	\$1,239,842	\$449,225	\$870,902	\$1,320,127

	Three months ended June 30, 2019			Three months ended June 30, 2018		
	Canada	U.S.	Total	Canada	U.S.	Total
	Additions to real estate properties	\$1,673	\$6,171	\$7,844	\$1,806	\$18,866
Fair value gain on real estate properties	\$25,371	\$5,381	\$30,752	\$13,560	\$20,798	\$34,358

	Six months ended June 30, 2019			Six months ended June 30, 2018		
	Canada	U.S.	Total	Canada	U.S.	Total
	Additions to real estate properties	\$2,977	\$10,153	\$13,130	\$3,241	\$21,639
Fair value gain on real estate properties	\$43,366	\$15,219	\$58,585	\$23,896	\$81,932	\$105,828